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The Corporation believes these measures are useful supplemental information. The following non-IFRS measures are used by the Corporation in this presentation: EBITDA, Adjusted EBITDA, pro forma Adjusted EBITDA, adjusted net earnings per share, free cash flow per share and pro forma Net Debt to Adjusted EBITDA.

Please find below definitions of non-IFRS financial measures used by the Corporation and related to Coveris Americas in this presentation:

"EBITDA" means the operating earnings before depreciation and amortization; when used in respect of TC Transcontinental, for the fiscal year ended October 29, 2017, and when used in respect of Coveris Americas, for the fiscal year ended December 31, 2017.

"Adjusted EBITDA" means the operating earnings before depreciation and amortization as well as restructuring and other costs (gains) and impairment of assets; when used in respect of TC Transcontinental, for the fiscal year ended October 29, 2017, and when used in respect of Coveris Americas, for the fiscal year ended December 31, 2017.

"pro forma Adjusted EBITDA" means the sum of the Adjusted EBITDA including pro forma adjustments of Coveris Americas for the fiscal year ended December 31, 2017, and the Adjusted EBITDA of TC Transcontinental for the fiscal year ended October 29, 2017.

"adjusted net earnings per share" means the net earnings of TC Transcontinental before restructuring and other costs (gains) and impairment of assets, net of related income taxes, for the fiscal year ended October 29, 2017, divided by the weighted average number of issued and outstanding shares of TC Transcontinental as at the end of the fiscal year ended October 29, 2017.

"free cash flow per share" means the adjusted operating earnings of TC Transcontinental before depreciation and amortization less the sum of capital expenditures, interest paid and income taxes paid for the fiscal year ended October 29, 2017, divided by the weighted average number of issued and outstanding shares of TC Transcontinental as at the end of the fiscal year ended October 29, 2017.

"pro forma Net Debt to Adjusted EBITDA" means TC Transcontinental's projected indebtedness as of closing of the Acquisition divided by the pro forma Adjusted EBITDA.

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These forward-looking statements are used to assist readers in obtaining a better understanding of TC Transcontinental's business, current objectives, strategic priorities, expectations and plans, including following the Acquisition, and may not be appropriate for other purposes. By their very nature, forward-looking statements are based on assumptions and involve inherent risks and uncertainties, both general and specific in nature. It is therefore possible that the forecasts, projections and other forward-looking statements are reasonable and appropriate, it can give no assurance that such statements will prove to be inaccurate. Although TC Transcontinental believes that the expectations, opinions, projections and comments reflected in these forward-looking statements are reasonable and appropriate, it can give no assurance that such statements will prove to be correct. The assumptions generally used by TC Transcontinental in making forward-looking statements are included in TC Transcontinental's Management's Discussion and Analysis (the "Annual MD&A") for the financial year ended October 29, 2017 available under the Corporation's profile on SEDAR at www.sedar.com. In relation to the Acquisition, TC Transcontinental makes the following material assumptions, without limitation: availability of capital resources, performance of operating facilities, strength of market conditions, customer demand and satisfaction of customary closing conditions, including antitrust approvals. If these assumptions are inaccurate, TC Transcontinental's or the combined entity's actual results could differ materially from those expressed or implied in such forward-looking statements.

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TC Transcontinental further cautions that the foregoing list of factors is not exhaustive. For more information on the risks, uncertainties and assumptions that would cause TC Transcontinental's actual results to differ from current expectations, please also refer to the main risks, uncertainties and factors described in the Annual MD&A and in the Revised Annual Information Form of TC Transcontinental's fiscal year ended October 29, 2017, which have been updated in the Management's Discussion and Analysis for TC Transcontinental's first quarter ended January 28, 2018, as well as to other public filings available under TC Transcontinental's profile on SEDAR at www.sedar.com.

The forward-looking statements contained in this presentation are expressly qualified in their entirety by the foregoing cautionary statements. The forward-looking statements contained herein reflect TC Transcontinental's expectations and beliefs as at the date hereof, and are subject to change after this date. TC Transcontinental does not undertake to update any forward-looking statements, whether oral or written, made by it or on its behalf, except to the extent required by applicable Canadian securities legislation or regulation. All subsequent forward-looking statements made by TC Transcontinental or any of its directors, officers or employees or any persons authorized to be acting on their behalf, whether written or oral, are expressly qualified in their entirety by the foregoing cautionary statements.

Financial outlook information contained in this presentation about prospective results of operations, financial position or cash flows is based on assumptions about future events, including economic conditions and proposed courses of action, and based on management's assessment of the relevant information available as of the date of this presentation. Readers are cautioned that such financial outlook information contained in this presentation should not be used for the purposes other than for which it is disclosed herein or therein, as the case may be.

Unless indicated otherwise, all amounts presented are in million of Canadian dollars.

## Financial Considerations of the Transaction

#### **Transaction**

- Definitive agreement to purchase Coveris Americas, a subsidiary of Coveris Holdings S.A., for US\$1.32 billion
- ► Purchase price multiple of 10.3x Adjusted EBITDA of Coveris Americas before cost saving synergies or 8.9x post-synergies

# Financial Impact

- Coveris Americas generated revenues of US\$966 million and Adjusted EBITDA of US\$128 million for the fiscal year ended December 31, 2017
- Packaging division to represent 48% and 37% of TC Transcontinental's 2017 pro forma revenues and pro forma Adjusted EBITDA, respectively
- Immediately accretive to adjusted net earnings<sup>1</sup> per share and free cash flow per share before cost saving synergies
- Annual cost saving synergies estimated at ~US\$20 million to be achieved over a 24-month period after closing of the Acquisition

#### Fully Committed Financing

- Acquisition financed through a combination of:
  - · Cash on hand
  - Funds drawn from fully-committed new term debt and existing credit facilities
- Pro forma Net Debt to Adjusted EBITDA is expected to be 3.2x at the closing of the Acquisition and to decline close to 2.0x by the end of fiscal year 2020

#### Closing

- Transaction is subject to customary closing conditions, including regulatory approvals
- Transaction expected to close in TC Transcontinental's third quarter of fiscal 2018

## **Coveris Americas at a Glance**





Revenues for the fiscal year ended December 31, 2017



- 21 Facilities with over 3,100 Employees
- Close to US\$140 Million Invested in the Last Three Years to Modernize Platform



Majority of Material Customer Contracts Includes Structural Raw Materials Pass-Through Provisions



#### US\$128 million

Adjusted EBITDA for the fiscal year ended December 31, 2017



#### **Leadership Position**

Across a Broad Range of Growing End Markets



#### 3,500 Customers

Broad Customer Portfolio with Long-Standing Relationships

Leading integrated flexible packaging manufacturer of barrier films, pouches, multi-wall bags and coatings

## **Compelling Acquisition Rationale**



Positions TC Transcontinental among the top ten flexible packaging converters in North America



Provides TC Transcontinental with a strong position across a broad range of flexible packaging's growing end markets



Expands TC Transcontinental's product offering with best-in-class capabilities and greater film manufacturing capabilities



**Enhances TC Transcontinental's relationships with large, market leading customers** 



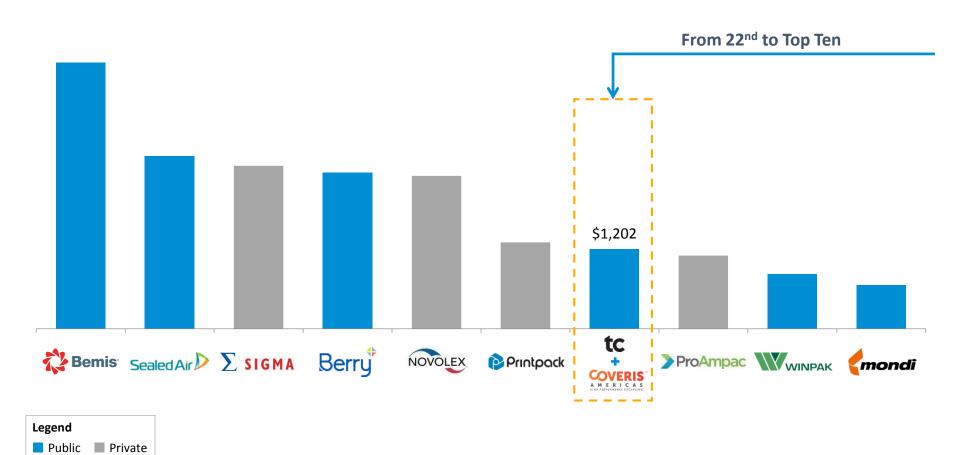
Provides an integrated flexible packaging platform leading to potential economies of scale



Immediately accretive to adjusted net earnings<sup>1</sup> per share and free cash flow per share before cost saving synergies

# Positions TC Transcontinental among the Top 10 Flexible Packaging Converters in North America

**Top 10 North American Flexible Packaging Converters**<sup>1</sup> (US\$ million)



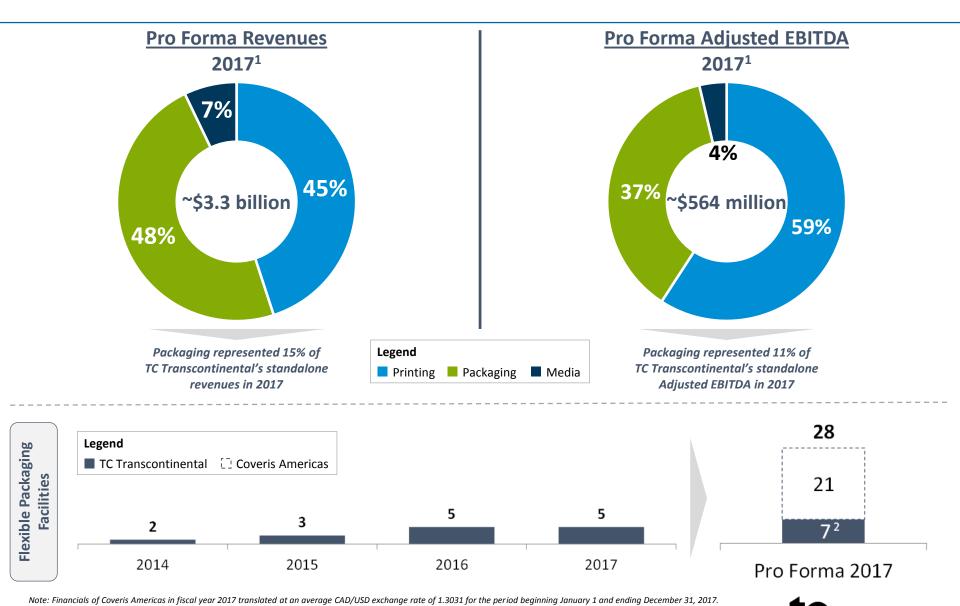
Source: Flexible Packaging Magazine.

Note: Financial figures of TC Transcontinental in fiscal year 2017 translated at an average CAD/USD exchange rate of 1.3142 for the period beginning November 1, 2016 and ending October 29, 2017

Rankings for peers based on 2017 Top 25 Converters.



## **Scaling of Flexible Packaging Platform**



Management fees of the Printing and Packaging Sector and unallocated corporate management fees have been allocated to the Printing division.

Including the acquired facility from Flexipak Industries Inc. announced on November 1, 2017 and the acquired facility from Multifilm Packaging Corporation announced on March 7, 2018.

7, 2018.

TRANSCONTINENTAL

# **Comprehensive Product Offering**

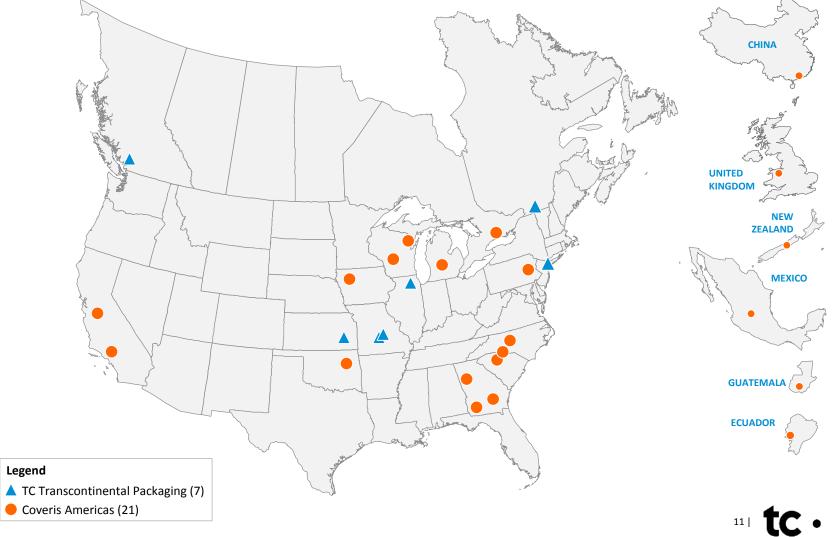
		Types	Markets	Products	
	Shrink Bags and Thermoforming Films	<ul><li>Vacuum shrink and frozen bags</li><li>Co-ex forming films</li></ul>	<ul><li>Fresh meats</li><li>Processed meats</li><li>Cheese</li></ul>		
	Films and Laminations	<ul><li>Shrink films and sleeves</li><li>Form, fill and seal (FFS)</li><li>Roll stock</li></ul>	<ul><li>Beverage multi-packs</li><li>Cheese</li><li>Household products</li><li>Industrial materials</li><li>Food</li></ul>	COVERIS	
	Plastic Bags and Pouches	<ul><li>Flat bottom</li><li>Seal/open mouth</li><li>Side weld</li></ul>	<ul><li>Pet food</li><li>Lawn and garden</li><li>Household and personal care</li></ul>	COVERIS	
	Multi-Wall Paper and Composite Bags/Sacks	<ul><li>Pasted valve (paper)</li><li>Pinch/SOS (paper)</li><li>Pinch/WPP (Comp)</li><li>ADSL valve</li></ul>	<ul><li>Pet food</li><li>Dry milk</li><li>Chemical ingredients</li><li>Food and agriculture</li><li>Building materials</li></ul>	COVERIS COVERIS CALCIUM China de China	
	Fruit Bags and Packaging	<ul><li>Banana tree bags</li><li>Banana packaging</li><li>Box liners</li></ul>	<ul><li>Bananas</li><li>Other fruits and vegetables</li></ul>		
	Outdoor Films and Wraps	<ul><li>Silage/waste wrap</li><li>Mulch films</li><li>Greenhouse films</li></ul>	<ul><li>Crop protection</li><li>Greenhouse covers</li><li>Waste transportation</li></ul>		

## **Expands Portfolio Across Attractive End Markets**

	Alignment with TC	Highlights of Acquired Business	
Dairy	Complementary Operations	<ul> <li>Strong capability in extrusion lamination</li> <li>Complements TC Transcontinental's existing offering in the dairy vertical</li> </ul>	
Pet Food	Complementary Operations	<ul> <li>Attractive assets in high-growth end market</li> <li>A top player in pet food packaging in North America with both paper and plastic offering</li> </ul>	
Consumer	Complementary Operations	<ul> <li>A leader in multiple sub-markets</li> <li>Attractive assets with good complementarity to TC Transcontinental's packaging business</li> </ul>	
Agriculture	New End Market	<ul> <li>Well-positioned in an attractive market with strong growth</li> <li>A leading manufacturer of banana tree bags</li> <li>Good crop protection technology</li> </ul>	
Protein	New End Market	<ul> <li>Entry point into key protein market with state-of-the-art technology</li> <li>Strong asset base to compete in this vertical</li> </ul>	
Beverages	New End Market	<ul> <li>A leader in North American printed beverage shrink films</li> <li>High quality products in above market growth sub-segment</li> </ul>	
Performance Packaging	New End Market	<ul> <li>Includes plastic and paper packaging products</li> <li>Top player in insulation, salt and chemicals</li> </ul>	
Advanced Coatings	New End Market	<ul> <li>A leader in custom coating</li> <li>Technical coating technologies for film used in medical, digital media and electronics</li> </ul>	

# Provides an Integrated Platform Leading to Potential Economies of Scale

Acquisition of 21 well-invested facilities, namely in the Americas, the United Kingdom and Australasia



## **Scaling Opportunity of Film Manufacturing**

- Acquisition of a strong expertise in technical films production that enables insourcing of film manufacturing
  - Significant high-end blown extrusion capacity for multi-layer barrier film (up to 11 layers)
  - Extensive extrusion lamination capabilities
  - Cast extrusion capabilities
- These capabilities will lead to
  - Cost competitiveness
  - Competitive differentiation
  - Product development
  - Innovation of sealant technology







Vertical integration of film manufacturing is a key differentiation factor

## **Unlocks Important Cost Saving Synergies**

Value creation to be enhanced by important cost saving synergies to be realized over the first 24 months following the closing of the Acquisition

**Economies** of Scale

Procurement of raw materials

Sharing of Best Practices & Integration

- Vertical integration of film manufacturing
- Insourcing of pre-press and plate making operations

Cost saving synergies estimated at US\$20 million

## **Conclusion**



Accelerates TC Transcontinental's transformation into a diversified print, packaging and media company



Positions TC Transcontinental amongst the top ten flexible packaging converters in North America with greater film manufacturing capabilities



Opportunity for TC Transcontinental to leverage its current platform with well-invested assets



packaging sector Well-positioned to be a consolidator of choice in the flexible

## **Appendix: Financials**

Table of reconciliation of certain non-IFRS financial measures used by the Corporation and Coveris Americas herein:

Reconciliation of Operating earnings to Adjusted EBITDA Year ended October 29, 2017	Transcontinental Year ended October 29, 2017 (in millions of CAD)	Coveris Americas Year ended  December 31, December 31, 2017 2017 (in millions of (in millions of USD) CAD) (1)		Pro Forma Financial Information Year ended October 29, 2017 (in millions of CAD) (2)
Operating earnings	302.0	68.2	88.9	365.7
Restructuring and other costs (gains)	(13.6) 4.9	5.3 0.3	6.9 0.4	(11.2) 4.9
Adjusted operating earnings	293.3	73.8	96.2	359.4
Depreciation and amortization	103.4	54.8 <sup>(3)</sup>	71.4	204.9
Adjusted EBITDA	396.7	128.6	167.6	564.3

- (1) Translated at an average exchange rate of \$1.3031 / US \$1 for the year ended December 31, 2017.
- (2) Includes pro forma adjustments not shown in this table.
- (3) Includes US\$1.6 million IT amortization recharge from an affiliated Company.

